Building a successful Consortium

Ali RHOUMA, Project Officer
Outline

Characteristics of a Successful Consortium

Steps to build a consortium

Partnering tools and Platforms
Characteristics of a Successful Consortium

**Coordinator** who has the necessary skills and experience to manage the project effectively.

**Each Partner** should have a unique role, avoid redundancy.

**Consortium with the true key opinion leaders (KOLs)** within your field or topics (Brightest minds)

**Geographical** spread of the partners and balance between - Profit and non-profit partners - North/South

**Members with a track record of success in similar projects** or relevant domains inspire confidence in the consortium’s ability to deliver results.

Regular **communication** enhances collaboration, reduces misunderstandings, and ensures that all members are well-informed.
Main Steps to Construct your consortium

01 Start on time
Start 2-3 months before submission. Remember that there is often a lot of competition from rival consortia who might hijack your perfect partners

02 Envision you consortium
Identify the expertise needed - The perfect consortium will be very much defined by the call and your project idea (what am I looking for/what do I need)

03 Core Consortium
The first step is to bring on board the KOLs within the specific field or topic and establish a core consortium with these established players

04 Develop Your Idea
Together with this core consortium you want to further draft the scope, main objectives and a rough outline of the project

05 Bring the Rest of partners
With your project idea and core team prepared, start building the rest of the consortium
PRIMA Partnering Tool

Post a partnership request

Search in the database
Use the search engine to view requests posted by others
PRIMA Partnering Tool: Search in the database

Country

Type of organisation

Search Keywords

All Items
- Small or Medium Enterprise (SME)
- Secondary or Higher Education Establishment
- Research Organisation (Public)
- Non-Governmental Organisation (NGO)
- Other
- Research Organisation (Private)
- Civil Society Organisations (CSO)
- International Organisation

Targeted Topic
Free platform for participants and experts in funding programs and tenders managed by the European Commission and other EU bodies
Funding and Tenders Portal: Search in the database

Find partners based on their involvement in EU funded programmes, using a keyword, a topic or a past call for proposals

Find organizations based on their details, such as geographical criteria, types of organisation or even by PIC number
Funding and Tenders Portal: Search in the database

You need to login to send a message to the selected entity
To post a new partner search for your institution, **only** LEARs, Account Administrators or self-registrants can publish it.
Funding and Tenders Portal: Post a new partner search

You need to have the personal profile Public

You can post a request/Offer
Very large database of business opportunities. It brings together more than 600 member organisations, including:

✓ Chambers of commerce and industry
✓ Technology poles
✓ Innovation support organisations
✓ Universities and research institutes
✓ Regional development organisations
The Entreprise Europe Network: search tools

- Only registered users can reply to the searches from the system.
- Once you filter the opportunities there is a direct link to express your interest.
- The interaction between proposers and “repliers” is monitored by the local EEN.
Thank you

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